



# Fayette County Public Schools

## Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,  
Building A, Fayetteville, GA 30214

(770) 460-3535 ext. 1043 or [purchasing@fcboe.org](mailto:purchasing@fcboe.org)

## Notice of Intent to Award

Smart Start Furniture for Fayette County Public Schools (RFQ 25-029-075)

April 16, 2025

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

School Specialty LLC  
W6316 Design Drive  
Greenville, Wisconsin 54942

Award Term:

April 16, 2025 - June 30, 2026

The following staff may be contacted for more information:

*For project coordination including ordering and delivery:*

Angie Southers, Director of After School Program and Early Learning  
770-460-3535 and [southers.angie@fcboe.org](mailto:southers.angie@fcboe.org)

*For contract/solicitation questions:*

Jamie Marrero, Purchasing Associate  
770-460-3522 or [marrero.jamie@fcboe.org](mailto:marrero.jamie@fcboe.org)

*For accounts payable or billing information:*

Finance Department, Accounts Payable  
770-460-3535 or [invoices.finance@fcboe.org](mailto:invoices.finance@fcboe.org)

Attachments: Tabulations

Respondent Name	Score	Total Project Cost	Comments
School Outfitters	86.2	\$16,004.30	
Office Creations	74	\$24,645.32	
Lakeshore Learning Materials, LLC	89.6	\$18,509.87	
School Specialty LLC	99	\$15,556.55	
CWC	54.5	\$34,221.91	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed solicitation Cost Proposal Sheet(s), as required.	5	5
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent provided Brochures (Product Detail), as required.	5	0
	Respondent has provided Detailed Timeline, as required.	5	0
	Respondent has provided completed and notarized E-Verify documentation, as required.	5	5
	Respondent provided current Certificate of Insurance (meeting requirements), as required.	5	5
	Respondent provided completed W-9 Document, as required.	2	0
<b>SECTION TOTAL</b>		<b>35</b>	<b>23</b>
<i>Pricing Analysis</i>			
1	Four-in-one Toddler Kitchen: 47 ¾" x 13 ¾" x 40"	WDD-WD991111	\$611.99
1	Heavy Duty Spacemaker Storage Unit: 48" x 35" x 14 ⅞"	JON-04160JC	\$737.99
2	Storage Cabinet Wood: 29.61" x 16.02" x 71.50"	JON-5950JC	\$2,582.98
1	18 ½" Heavy Duty Traditional Classroom Chair with Casters Chrome Frame	LNT-INM3018MO-SO	\$96.19
1	Play Store and Puppet Theater with Dry-Erase Panels: 49 ½" x 15" x 49"	WDD-21651	\$373.49
2	5-Section Coat Locker: 48" x 15" x 50 ½"	JON-2681JC	\$1,391.38
1	Library Book Display: 27.5" x 36" x 13.5"	SPG-71130F	\$427.39
1	2-Shelf Bookcase (Metal or Wood): Metal 34 ½" x 12 ⅝" x 41"/Wood 42" x 48"	SPG-2471AF	\$323.89
2	25 Cubbies Storage Cabinet with Trays: 35 ½" x 48" x 15"	JON-0426JC	\$1,727.98
4	All Purpose Storage Unit: 35 ½" x 48" x 15"	JON-2691JC	\$2,105.96
1	Kids Adjustable Height Rectangular Table Red: 30" x 60" x 15"-24"	JON-6408JC	\$310.49
8	Kids Color Stacking Chairs Red: 13 ½"	JON-8124JC	\$575.92
1	Kids Adjustable Height Rectangular Table Blue: 30" x 60" x 15"-24"	JON-6408JC	\$310.49
8	Kids Color Stacking Chairs Blue: 13 ½"	JON-8124JC	\$575.92
1	Kids Adjustable Height Rectangular Table Green: 30" x 60" x 15"-24"	JON-6408JC	\$71.99
8	Kids Color Stacking Chairs Green: 13 ½"	JON-8124JC	\$575.92
1	Kids Adjustable Height Round Table Yellow: 42"	JON-6468JC	\$265.49
4	Kids Color Stacking Chairs Yellow: 13 ½"	JON-8124JC	\$287.96
1	Toddler Sand and Water Table: 20" x 42" x 23"	JON-0286JC	\$503.99
1	Changing Table WITHOUT Casters: 44" x 44" x 20"	WDD-21075	\$1,184.99
10	Standard Student Chairs Black: 18"	LNT-INM3018MO-SO	\$961.90
<b>Total Cost of Projects Combined</b>			<b>\$16,004.30</b>
<b>SECTION TOTAL</b>		<b>65</b>	<b>63.2</b>
<b>TOTAL TABULATED SCORE</b>		<b>100</b>	<b>86.2</b>
Notes:	Respondent did not provide product brochures for the alternative items, as required.	-5 Points	
	Respondent did not provide Detailed Timeline, as required.	-5 Points	
	Respondent did not provide a completed W-9 Document, as required.	-2 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed solicitation Cost Proposal Sheet(s), as required.	5	5
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent provided Brochures (Product Detail), as required.	5	5
	Respondent has provided Detailed Timeline, as required.	5	5
	Respondent has provided completed and notarized E-Verify documentation, as required.	5	5
	Respondent provided current Certificate of Insurance (meeting requirements), as required.	5	5
	Respondent provided completed W-9 Document, as required.	2	0
<b>SECTION TOTAL</b>		<b>35</b>	<b>33</b>
<i>Pricing Analysis</i>			
1	Four-in-one Toddler Kitchen: 47 ¾" x 13 ¾" x 40"	AA370	\$897.56
1	Heavy Duty Spacemaker Storage Unit: 48" x 35" x 14 7/8"	4160JC	\$777.98
2	Storage Cabinet Wood: 29.61" x 16.02" x 71.50"	5949JC	\$1,752.28
1	18 ½" Heavy Duty Traditional Classroom Chair with Casters Chrome Frame	SC3118-C	\$121.93
1	Play Store and Puppet Theater with Dry-Erase Panels: 49 ½" x 15" x 49"	7200JC	\$449.90
2	5-Section Coat Locker: 48" x 15" x 50 ½"	2681JC	\$1,306.14
1	Library Book Display: 27.5" x 36" x 13.5"	3517JC	\$297.72
1	2-Shelf Bookcase (Metal or Wood): Metal 34 ½" x 12 5/8" x 41"/Wood 42" x 48"	4690JC	\$473.19
2	25 Cubbies Storage Cabinet with Trays: 35 ½" x 48" x 15"	0426JC	\$1,696.86
4	All Purpose Storage Unit: 35 ½" x 48" x 15"	2691JC	\$2,844.40
1	Kids Adjustable Height Rectangular Table Red: 30" x 60" x 15"-24"	6408JCE008	\$339.63
8	Kids Color Stacking Chairs Red: 13 ½"	8124JC1008	\$1,668.88
1	Kids Adjustable Height Rectangular Table Blue: 30" x 60" x 15"-24"	6408JCE003	\$339.63
8	Kids Color Stacking Chairs Blue: 13 ½"	8124JC1003	\$1,688.88
1	Kids Adjustable Height Rectangular Table Green: 30" x 60" x 15"-24"	6408JCE119	\$339.63
8	Kids Color Stacking Chairs Green: 13 ½"	8124JC119	\$1,668.88
1	Kids Adjustable Height Round Table Yellow: 42"	648JCE007	\$303.69
4	Kids Color Stacking Chairs Yellow: 13 ½"	8124JC1007	\$514.44
1	Toddler Sand and Water Table: 20" x 42" x 23"	0286JC	\$441.08
1	Changing Table WITHOUT Casters: 44" x 44" x 20"	5121JC	\$753.57
10	Standard Student Chairs Black: 18"	SC3118	\$2,688.60
<b>Total Cost of Projects Combined</b>			<b>\$24,645.32</b>
<b>SECTION TOTAL</b>		<b>65</b>	<b>41</b>
<b>TOTAL TABULATED SCORE</b>		<b>100</b>	<b>74</b>
Notes:	Respondent did not provide Completed W-9 Document, as required.	-2 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed solicitation Cost Proposal Sheet(s), as required.	5	5
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent provided Brochures (Product Detail), as required.	5	5
	Respondent has provided Detailed Timeline, as required.	5	5
	Respondent has provided completed and notarized E-Verify documentation, as required.	5	5
	Respondent provided current Certificate of Insurance (meeting requirements), as required.	5	5
	Respondent provided completed W-9 Document, as required.	2	2
<b>SECTION TOTAL</b>		<b>35</b>	<b>35</b>
<i>Pricing Analysis</i>			
1	Four-in-one Toddler Kitchen: 47 ¾" x 13 ¾" x 40"	AA210	\$759.05
1	Heavy Duty Spacemaker Storage Unit: 48" x 35" x 14 7/8"	DG231 + LM120	\$946.67
2	Storage Cabinet Wood: 29.61" x 16.02" x 71.50"	DG218	\$2,088.10
1	18 ½" Heavy Duty Traditional Classroom Chair with Casters Chrome Frame	LC845GA	\$189.05
1	Play Store and Puppet Theater with Dry-Erase Panels: 49 ½" x 15" x 49"	LA805	\$122.55
2	5-Section Coat Locker: 48" x 15" x 50 ½"	DG239 + LM130	\$2,295.20
1	Library Book Display: 27.5" x 36" x 13.5"	DG244	\$436.05
1	2-Shelf Bookcase (Metal or Wood): Metal 34 ½" x 12 5/8" x 41"/Wood 42" x 48"	AA762	\$759.05
2	25 Cubbies Storage Cabinet with Trays: 35 ½" x 48" x 15"	DG233 + LM103	\$1,879.10
4	All Purpose Storage Unit: 35 ½" x 48" x 15"	DG243	\$2,960.20
1	Kids Adjustable Height Rectangular Table Red: 30" x 60" x 15"-24"	AB386RD	\$293.55
8	Kids Color Stacking Chairs Red: 13 ½"	EE513RD	\$683.92
1	Kids Adjustable Height Rectangular Table Blue: 30" x 60" x 15"-24"	AB386BU	\$293.55
8	Kids Color Stacking Chairs Blue: 13 ½"	EE513BU	\$683.92
1	Kids Adjustable Height Rectangular Table Green: 30" x 60" x 15"-24"	AB386GR	\$293.55
8	Kids Color Stacking Chairs Green: 13 ½"	EE513GR	\$683.92
1	Kids Adjustable Height Round Table Yellow: 42"	AB372YE	\$322.05
4	Kids Color Stacking Chairs Yellow: 13 ½"	EE513YE	\$341.96
1	Toddler Sand and Water Table: 20" x 42" x 23"	LC982	\$303.05
1	Changing Table WITHOUT Casters: 44" x 44" x 20"	AA860 + LM122 + AA830 + QJ578	\$1,244.48
10	Standard Student Chairs Black: 18"	LC517GA	\$930.90
<b>Total Cost of Projects Combined</b>			<b>\$18,509.87</b>
<b>SECTION TOTAL</b>		<b>65</b>	<b>54.6</b>
<b>TOTAL TABULATED SCORE</b>		<b>100</b>	<b>89.6</b>
Notes:			

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed solicitation Cost Proposal Sheet(s), as required.	5	5
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent provided Brochures (Product Detail), as required.	5	5
	Respondent has provided Detailed Timeline, as required.	5	4
	Respondent has provided completed and notarized E-Verify documentation, as required.	5	5
	Respondent provided current Certificate of Insurance (meeting requirements), as required.	5	5
	Respondent provided completed W-9 Document, as required.	2	2
<b>SECTION TOTAL</b>		<b>35</b>	<b>34</b>
<i>Pricing Analysis</i>			
1	Four-in-one Toddler Kitchen: 47 ¾" x 13 ¾" x 40"	204969	\$518.07
1	Heavy Duty Spacemaker Storage Unit: 48" x 35" x 14 7/8"	04160JC	\$927.24
2	Storage Cabinet Wood: 29.61" x 16.02" x 71.50"	5949JC	\$1,975.50
1	18 ½" Heavy Duty Traditional Classroom Chair with Casters Chrome Frame	1388744	\$117.72
1	Play Store and Puppet Theater with Dry-Erase Panels: 49 ½" x 15" x 49"	7200JC	\$521.30
2	5-Section Coat Locker: 48" x 15" x 50 ½"	2681JC	\$1,440.10
1	Library Book Display: 27.5" x 36" x 13.5"	3517JC	\$323.80
1	2-Shelf Bookcase (Metal or Wood): Metal 34 ½" x 12 5/8" x 41"/Wood 42" x 48"	4690JC	\$544.29
2	25 Cubbies Storage Cabinet with Trays: 35 ½" x 48" x 15"	04260JC	\$1,780.24
4	All Purpose Storage Unit: 35 ½" x 48" x 15"	2691JC	\$2,166.68
1	Kids Adjustable Height Rectangular Table Red: 30" x 60" x 15"-24"	6408JCE008	\$319.93
8	Kids Color Stacking Chairs Red: 13 ½"	8124JC1008	\$488.64
1	Kids Adjustable Height Rectangular Table Blue: 30" x 60" x 15"-24"	6408JCE003	\$319.93
8	Kids Color Stacking Chairs Blue: 13 ½"	8124JC1003	\$488.64
1	Kids Adjustable Height Rectangular Table Green: 30" x 60" x 15"-24"	6408JCE119	\$319.93
8	Kids Color Stacking Chairs Green: 13 ½"	8124JC1119	\$488.64
1	Kids Adjustable Height Round Table Yellow: 42"	6468JCE007	\$274.78
4	Kids Color Stacking Chairs Yellow: 13 ½"	8124JC1007	\$488.64
1	Toddler Sand and Water Table: 20" x 42" x 23"	0286JC	\$510.22
1	Changing Table WITHOUT Casters: 44" x 44" x 20"	5121JC	\$902.86
10	Standard Student Chairs Black: 18"	1357323	\$639.40
	<b>Total Cost of Projects Combined</b>		<b>\$15,556.55</b>
<b>SECTION TOTAL</b>		<b>65</b>	<b>65</b>
<b>TOTAL TABULATED SCORE</b>		<b>100</b>	<b>99</b>
Notes:	Respondent provided leadtime for items quoted. Did not provide all details required.	-1 Point	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form, as required.	2	2
	Respondent has provided completed solicitation Cost Proposal Sheet(s), as required.	5	2.5
	Respondent has provided completed Reference Form, as required.	6	6
	Respondent provided Brochures (Product Detail), as required.	5	2.5
	Respondent has provided Detailed Timeline, as required.	5	5
	Respondent has provided completed and notarized E-Verify documentation, as required.	5	5
	Respondent provided current Certificate of Insurance (meeting requirements), as required.	5	0
	Respondent provided completed W-9 Document, as required.	2	2
<b>SECTION TOTAL</b>		<b>35</b>	<b>25</b>
<i>Pricing Analysis</i>			
1	Four-in-one Toddler Kitchen: 47 ¾" x 13 ¾" x 40"	7080YT	\$893.36
1	Heavy Duty Spacemaker Storage Unit: 48" x 35" x 14 7/8"	HESCO3H3WS	\$1,499.42
2	Storage Cabinet Wood: 29.61" x 16.02" x 71.50"	HESCS4H2WSR	\$2,614.88
1	18 ½" Heavy Duty Traditional Classroom Chair with Casters Chrome Frame	HSSTK-18B.H.ON	\$191.98
1	Play Store and Puppet Theater with Dry-Erase Panels: 49 ½" x 15" x 49"	7200JC	\$489.32
2	5-Section Coat Locker: 48" x 15" x 50 ½"	HESL3H3WS	\$5,886.92
1	Library Book Display: 27.5" x 36" x 13.5"	3517JC	\$303.94
1	2-Shelf Bookcase (Metal or Wood): Metal 34 ½" x 12 5/8" x 41"/Wood 42" x 48"	HESWLS30	\$1,134.61
2	25 Cubbies Storage Cabinet with Trays: 35 ½" x 48" x 15"	HESC4H3WS	\$5,229.76
4	All Purpose Storage Unit: 35 ½" x 48" x 15"	HESCO3H3WS	\$5,997.68
1	Kids Adjustable Height Rectangular Table Red: 30" x 60" x 15"-24"	HETR3060E	\$246.09
8	Kids Color Stacking Chairs Red: 13 ½"	HSS4L-14A.E.CR. Y	\$723.60
1	Kids Adjustable Height Rectangular Table Blue: 30" x 60" x 15"-24"	HETR3060E	\$346.09
8	Kids Color Stacking Chairs Blue: 13 ½"	HSS4L-14A.E.CR. Y	\$723.60
1	Kids Adjustable Height Rectangular Table Green: 30" x 60" x 15"-24"	HETR3060E	\$366.42
8	Kids Color Stacking Chairs Green: 13 ½"	HSS4L-14A.E.LM. Y	\$723.60
1	Kids Adjustable Height Round Table Yellow: 42"	HERD42E.N.FND7.IO	\$310.73
4	Kids Color Stacking Chairs Yellow: 13 ½"	HSS4L-14A.E.RG. Y	\$361.80
1	Toddler Sand and Water Table: 20" x 42" x 23"	0286JC	\$478.92
1	Changing Table WITHOUT Casters: 44" x 44" x 20"	5121JC	\$847.47
10	Standard Student Chairs Black: 18"	HSS4L-18B.E.ON. Y	\$1,134.00
	<b>Total Cost of Projects Combined</b>		<b>\$34,221.91</b>
<b>SECTION TOTAL</b>		<b>65</b>	<b>29.5</b>
<b>TOTAL TABULATED SCORE</b>		<b>100</b>	<b>54.5</b>
Notes:	Respondent did not provide all cost proposal sheets. Missing second page that requires the company name, date, representative name, and signature; which verifies submitting cost proposal.	-2.5 Points	
	Respondent provided a QR code to reference product specifications instead of brochures as required.	-2.5 Points	
	Respondent provided an expired Certificate of Insurance and the Certificate Holder was left blank.	-5 Points	