



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@mail.fcboe.org

Notice of Intent to Award (**Reissue**)

RFQ 21-028-053: Hospital Beds and Furniture for High School Health Sciences Programs

April 20, 2021

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Pocket Nurse Enterprises, Inc. (DBA Pocket Nurse)
610 Frankfort Road, Monaca, PA

Award Term:

Date of Award through December 31st with four (4) renewal options through 2025

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Karen Powell, CTE Administrative Assistant
770-716-1209 or powell.karen@mail.fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@mail.fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@mail.fcboe.org



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Purchasing Department**

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CANCELLATION - Notice of Intent to Award

RFQ 21-028-053: Hospital Beds and Furniture for High School Health Sciences Programs

April 16, 2021

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

School Health Corporation
5600 Apollo Drive, Rolling Meadows, IL 60008

Award Term:

Date of Award through December 31st with four (4) renewal options through 2025

The following staff may be contacted for more information:

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**This notice of intent to award has been cancelled and reissued.
Please contact the FCPS Purchasing Department for additional
information.**

Vendor Name	Multi-Position Hospital Bed Unit Price	Quantity of 9 Line Total	Bedside Cabinet Unit Price	Quantity of 9 Line Total	2-Hook IV Pole Unit Price	Quantity of 9 Line Total	Overbed Table Unit Price	Quantity of 9 Line Total	Item Totals	Freight Charge	ORDER TOTAL	Comments
DiaMedical USA Equipment LLC	\$2,995.00	\$26,955.00	\$454.95	\$4,094.55	\$85.95	\$773.55	\$185.95	\$1,673.55	\$33,496.65	\$0.00	\$33,496.65	
Southwest Medical Equipment Inc.	\$2,995.00	\$26,955.00	\$350.00	\$3,150.00	\$58.00	\$522.00	\$145.00	\$1,305.00	\$31,932.00	\$0.00	\$31,932.00	
School Health Corporation (Hil-Rom)	\$2,500.00	\$22,500.00	\$393.33	\$3,539.97	\$100.00	\$900.00	\$260.00	\$2,340.00	\$29,279.97	\$2,400.00	\$31,679.97	Seperate additional frieght charge of \$2,400.00 for total order.
School Health Corporation (Stryker)	\$2,115.38	\$19,038.42	\$393.33	\$3,539.97	\$100.00	\$900.00	\$260.00	\$2,340.00	\$25,818.39	\$2,400.00	\$28,218.39	Seperate additional frieght charge of \$2,400.00 for total order. Beds are reconditioned. Awarded 4/16/2021 and cancelled 4/20/2021.
Joerns Healthcare	\$7,268.10	\$65,412.90		\$0.00	\$100.80	\$907.20	\$86.10	\$774.90	\$67,095.00	\$0.00	\$67,095.00	No-bid response on bedside cabinet
Arjo, Inc.	\$8,002.10	\$72,018.90		\$0.00	\$117.59	\$1,058.31		\$0.00	\$73,077.21	\$0.00	\$73,077.21	No-bid response on bedside cabinet or overbed table
Forward Science	\$5,500.00	\$49,500.00	\$800.00	\$7,200.00	\$75.00	\$675.00	\$150.00	\$1,350.00	\$58,725.00	\$0.00	\$58,725.00	
United Med Worldwide	\$1,669.00	\$15,021.00	\$210.00	\$1,890.00	\$0.00	\$0.00	\$294.00	\$2,646.00	\$19,557.00	\$3,500.00	\$23,057.00	IV pole included with bed pricing. Seperate additional frieght charge of \$3,500.00 for total order. Bed and cabinet are reconditioned.
Pocket Nurse	\$2,415.93	\$21,743.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,743.37	\$7,425.00	\$29,168.37	Package price including all three items in one price. Seperate delivery charge of \$2,475.00 per location. AWARDED VENDOR (4/20/2021)