



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@mail.fcboe.org

Notice of Intent to Award

Pressure Washing Services for Fayette County Public Schools (IFB 21-018-075)

Wednesday, May 5, 2021

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Midlands Pressure Wash Services, LLC
765 Moonsail Circle
Chapin, South Carolina 29036

Award Term:

May 5, 2021 - June 30, 2022

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Mike Satterfield and Beria Orr
770-460-3522 and satterfield.mike@mail.fcboe.org orr.robert@mail.fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@mail.fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@mail.fcboe.org

Tabulated Score

Respondent Name	Score	Cost: School & Administration Buildings	Cost: Sidewalks/Walkways	Cost: Concessions & Stadiums	Total Project Cost	Concrete Building Cost per Sq Foot	Sidewalks/Wood/Glass Cost per Sq Foot	Daily Rate	Service Charge per Visit	Travel Charge per Trip	Fuel Surcharge per Trip	Labor Rate per Tech (Hourly)	Equipment Rental Rate
Eco Worx Commercial Services LLC	24.75	\$441,950.00	\$123,083.00	No Bid	\$565,033.00	\$0.13	Sidewalks: \$0.12 Wood Building: \$0.18 Glass/Greenhouse: \$0.20	\$1,000.00	\$100.00	\$300.00	Included in Travel Charge	Included in Square Footage Pricing	\$2,000.00/5 Days
Jet Set Company	77.5	\$143,980.00	\$43,800.00	\$23,000.00	\$210,780.00	\$0.15	Sidewalks: \$0.10 Wood Building: \$0.21 Glass/Greenhouse: \$0.12	\$200.00	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing (\$25.00 /Hour)	\$250.00/Day
Ameri-Janitorial Solutions LLC	25	\$1,384,880.00	No Bid	\$39,274.00	\$1,424,154.00	\$0.35	\$0.30	No Bid	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing	Sidewalks: \$0.10 Wood Building: \$0.21 Glass/Greenhouse : \$0.12	\$215.00/Project
Certified Power Washing Services LLC	22.5	\$325,893.68	No Bid	\$16,780.02	\$342,673.70	\$0.08	Sidewalks: \$0.15 Wood Building: \$0.08 Glass/Greenhouse: \$0.08	No Bid	No Individual Pricing Provided	No Individual Pricing Provided	No Individual Pricing Provided	No Individual Pricing Provided	\$750.00/Week
M & M Pressure Washing, LLC	43.2	\$605,338.05	\$126,475.91	\$25,821.76	\$757,635.72	\$0.15	\$0.10	\$1,200.00	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing	\$250.00/Project
Midlands Pressure Wash Service, LLC	100	\$92,850.00	\$34,500.00	\$15,800.00	\$143,150.00	\$0.10	\$0.10	\$1,000.00	Included in Square Footage Pricing	\$0.00	\$0.00	\$50.00	\$1,000.00/Project
Wright Touch X2	35.9	\$709,421.04	\$39,412.28	\$1,183.67	\$750,016.99	\$0.018	\$0.01	\$75.00	Included in Square Footage Pricing	Included in Square Footage Pricing	Included in Square Footage Pricing	\$75.00/Day	\$250.00/Project
JETSTAR GROUP LLC	50.5	\$311,890.00	\$45,040.00	\$52,412.22	\$409,342.22	\$0.13	Sidewalks: \$0.20 Wood Building: \$0.15 Glass/Greenhouse: \$0.15	\$2,500.00	\$250.00	\$120.00	\$55.00	\$120.00/Hour	\$700.00/Day

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	7
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	5.75
	Respondent submitted properly organized and labeled bid	6	3
SECTION TOTAL		30	24.75
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$441,950.00
	Total Project Cost: Sidewalks & Walkways		\$123,083.00
	Total Project Cost: Concessions & Stadiums	<i>No Bid</i>	\$0.00
	Total Project Cost Combined		\$565,033.00
	Concrete Building Square Footage Rate		\$0.13
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.12 - \$0.20
	Daily Rate		\$1,000.00
SECTION TOTAL		70	
TOTAL TABULATED SCORE		100	24.75
Notes:	Respondent provided an organized bid but did not properly number and label pages, as required. See 'Format Response Requirements' on Page 2 of solicitation.	-3 Points	
	Respondent did not include pricing for Bus Shop, Facilities Services, or Warehouse on 'Sidewalk' Pricing Sheet	-.25 Points	
	Respondent did not submit completed pricing sheet for 'Concessions & Stadiums'	-2 Points	
	Respondent did not provide all pricing, as required. Score could not be accurately tabulated.		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	7
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	8
	Respondent submitted properly organized and labeled bid	6	6
SECTION TOTAL		30	30
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$143,980.00
	Total Project Cost: Sidewalks & Walkways		\$43,800.00
	Total Project Cost: Concessions & Stadiums		\$23,000.00
	Total Project Cost Combined		\$210,780.00
	Concrete Building Square Footage Rate		\$0.15
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.10 - \$0.21
	Daily Rate		\$200.00
SECTION TOTAL		70	47.5
TOTAL TABULATED SCORE		100	77.5
Notes:			

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	7
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	6
	Respondent submitted properly organized and labeled bid	6	3
SECTION TOTAL		30	25
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$1,384,880.00
	Total Project Cost: Sidewalks & Walkways	<i>No Bid</i>	\$0.00
	Total Project Cost: Concessions & Stadiums		\$39,274.00
	Total Project Cost Combined		\$1,424,154.00
	Concrete Building Square Footage Rate		\$0.35
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.30
	Daily Rate	<i>No Bid</i>	\$0.00
SECTION TOTAL		70	
TOTAL TABULATED SCORE		100	25
Notes:	Respondent did not submit completed pricing sheet for 'Sidewalks'	-2 Points	
	Respondent provided bid documents required but did not properly number and label pages, as required. See 'Format Response Requirements' on Page 2 of solicitation.	-3 Points	
	Respondent did not provide all pricing, as required. Score could not be accurately tabulated.		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	5.5
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	5
	Respondent submitted properly organized and labeled bid	6	3
SECTION TOTAL		30	22.5
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$325,893.68
	Total Project Cost: Sidewalks & Walkways	<i>No Bid</i>	\$0.00
	Total Project Cost: Concessions & Stadiums		\$16,780.02
	Total Project Cost Combined		\$342,673.70
	Concrete Building Square Footage Rate		\$0.08
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.08 - \$0.15
	Daily Rate	<i>No Bid</i>	\$0.00
SECTION TOTAL		70	
TOTAL TABULATED SCORE		100	22.5
Notes:	Respondent answered Questions 2 & 3 on 'Business Capabilty Form' with N/A and provided no answer for Question 9.	-1.5 Points	
	Respondent did not submit completed pricing sheet for 'Sidewalks'	-2 Points	
	Respondent did not provide all pricing/information on 'Individual Rates and Fees' pricing sheet. Respondent address all charges or rates as requested.	-1 Point	
	Respondent provided organized bid but did not properly number and label pages, as required. See 'Format Response Requirements' on Page 2 of solicitation.	-3 Points	

	Respondent did not provide all pricing, as required. Score could not be accurately tabulated.		
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Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	7
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	8
	Respondent submitted properly organized and labeled bid	6	6
SECTION TOTAL		30	30
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$605,338.05
	Total Project Cost: Sidewalks & Walkways		\$126,475.91
	Total Project Cost: Concessions & Stadiums		\$25,821.76
	Total Project Cost Combined		\$757,635.72
	Concrete Building Square Footage Rate		\$0.15
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.10
	Daily Rate		\$1,200.00
SECTION TOTAL		70	13.2
TOTAL TABULATED SCORE		100	43.2
Notes:			

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	7
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	8
	Respondent submitted properly organized and labeled bid	6	6
SECTION TOTAL		30	30
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$92,850.00
	Total Project Cost: Sidewalks & Walkways		\$34,500.00
	Total Project Cost: Concessions & Stadiums		\$15,800.00
	Total Project Cost Combined		\$143,150.00
	Concrete Building Square Footage Rate		\$0.10
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.10
	Daily Rate		\$1,000.00
SECTION TOTAL		70	70
TOTAL TABULATED SCORE		100	100
Notes:			

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	6.5
	Respondent has provided completed Reference Form	6	2
	Respondent has provided completed solicitation Pricing Sheets	8	8
	Respondent submitted properly organized and labeled bid	6	3
SECTION TOTAL		30	22.5
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$709,421.04
	Total Project Cost: Sidewalks & Walkways		\$39,412.28
	Total Project Cost: Concessions & Stadiums		\$1,183.67
	Total Project Cost Combined		\$750,016.99
	Concrete Building Square Footage Rate		\$0.018
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.01
	Daily Rate		\$75.00
SECTION TOTAL		70	13.4
TOTAL TABULATED SCORE		100	35.9
Notes:	Respondent did not provide attachment for Question 13 on Business Capability Form, as required.	-5 Points	
	Respondent provided incomplete Reference Form. Only one of three references was provided.	-4 Points	
	Respondent provided organized bid but did not properly number and label pages, as required. See 'Format Response Requirements' on Page 2 of solicitation.	-3 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Repondent has provided completed Response Submission Form	3	3
	Respondent has provided completed Business Capability Form	7	6
	Respondent has provided completed Reference Form	6	6
	Respondent has provided completed solicitation Pricing Sheets	8	8
	Respondent submitted properly organized and labeled bid	6	3
SECTION TOTAL		30	26
<i>Pricing Analysis</i>			
	Total Project Cost: School & Administration Buildings		\$311,890.00
	Total Project Cost: Sidewalks & Walkways		\$45,040.00
	Total Project Cost: Concessions & Stadiums		\$52,412.22
	Total Project Cost Combined		\$409,342.22
	Concrete Building Square Footage Rate		\$0.13
	Concrete Sidewalks, Wood, & Glass Square Footage Rate		\$0.15 - \$0.20
	Daily Rate		\$2,500.00
SECTION TOTAL		70	24.5
TOTAL TABULATED SCORE		100	50.5
Notes:	Respondent did not provide an answer for Question 7 on Business Capability Form, as required.	-5 Points	
	Respondent did not provide attachment for Question 13 on Business Capability Form, as required.	-5 Points	
	Respondent provided organized bid but did not properly number and label pages, as required. See 'Format Response Requirements' on Page 2 of solicitation.	-3 Points	