



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Water Treatment Services for Fayette County Public Schools (RFP 24-026-075)

May 3, 2024

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

BenCon Enterprises dba Superior Water Services
834 West Atlanta Street
Marietta, Georgia 30060

Award Term:

May 3, 2024 - June 30, 2027

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Matt Wucher, Maintenance Supervisor
770-460-3522 and wucher.matt@fcboe.org

For contract/solicitation questions:

Jamie Marrero, Purchasing Associate
770-460-3522 or marrero.jamie@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

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Vendor Name	Tabulated Score	Annual Project Cost
Garratt-Callahan Company	56.8	\$91,355.16
Premier Water	69.8	\$57,249.24
Nalco Water	37	\$100,800.00
Superior Water Services	97	\$35,248.56
Momar	69.1	\$81,420.00

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	4	4
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided Product Data, as required.	5	2.5
	Respondent has provided completed Business Capability Form, as required.	5	3
	Respondent provided Letters of Recommendation, as required.	6	3
	Respondent provided current Certificate of Insurance meeting minimum requirements, as required.	5	0
	Respondent provided completed W-9 Form, as required.	5	5
	Respondent Provided completed E-Verify documents, as required.	5	5
SECTION TOTAL		40	27.5
<i>Technical Specifications Scoring</i>			
	Technical specifications met or exceeding the minimum requirements	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
		<i>Monthly Cost</i>	<i>Annual Cost</i>
	Water Treatment Services	\$7,612.93	\$91,355.16
	Total Project Cost (Annual)		\$91,355.16
SECTION TOTAL		50	19.3
TOTAL TABULATED SCORE		100	56.8
Notes:	Respondent provided a list of chemical products that would be used but did not provide a copy of the Product Data, as required.	-2.5 Points	
	Business Capability Form was not notarized, as required.	-2 Points	
	Only received one (1) of the three (3) Letters of Recommendation (as required) with a completed Reference Form.	-3 Points	
	Current Certificate of Insurance was not submitted with bid, as required.	-5 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	4	4
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided Product Data, as required.	5	5
	Respondent has provided completed Business Capability Form, as required.	5	2
	Respondent provided Letters of Recommendation, as required.	6	3
	Respondent provided current Certificate of Insurance meeting minimum requirements, as required.	5	0
	Respondent provided completed W-9 Form, as required.	5	5
	Respondent Provided completed E-Verify documents, as required.	5	5
SECTION TOTAL		40	29
<i>Technical Specifications Scoring</i>			
	Technical specifications met or exceeding the minimum requirements	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
		<i>Monthly Cost</i>	<i>Annual Cost</i>
	Water Treatment Services	\$4,770.77	\$57,249.24
	Total Project Cost (Annual)		\$57,249.24
SECTION TOTAL		50	30.8
TOTAL TABULATED SCORE		100	69.8
Notes:	Business Capability Form was not notarized, as required. Respondent submitted a response on a copy of their letterhead, instead of the document provided with the bid package.	-3 Points	
	Respondent did not provide three (3) Letters of Recommendation, as required. Respondent submitted a list of references with bid submission instead.	-3 Points	
	Respondent did not provide Certificate of Insurance, as required.	-5 Points	

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	4	2
	Respondent provided completed Cost Proposal, as required.	5	2.5
	Respondent provided Product Data, as required.	5	0
	Respondent has provided completed Business Capability Form, as required.	5	0
	Respondent provided Letters of Recommendation, as required.	6	0
	Respondent provided current Certificate of Insurance meeting minimum requirements, as required.	5	0
	Respondent provided completed W-9 Form, as required.	5	5
	Respondent Provided completed E-Verify documents, as required.	5	0
SECTION TOTAL		40	9.5
<i>Technical Specifications Scoring</i>			
	Technical specifications met or exceeding the minimum requirements	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
		<i>Monthly Cost</i>	<i>Annual Cost</i>
	Water Treatment Services	\$8,400.00	\$100,800.00
	Total Project Cost (Annual)		\$100,800.00
SECTION TOTAL		50	17.5
TOTAL TABULATED SCORE		100	37
Notes:	Respondent Information Form is not completed, as required. Missing Point of Contact, signature, and date.	-2 Points	
	Cost Proposal is not completed, as required. Missing signature, date, and name of representative. Additional terms listed on the Cost Proposal sheet, when this type of documentation is required separately.	-2.5 Points	
	Product Data not provided, as required.	-5 Points	
	Business Capability Form is not completed, as required.	-5 Points	
	Letters of Recommendation (3) not provided, as required.	-6 Points	
	Current Certificate of Insurance not provided, as required. Respondent provided an expired Memorandum of Insurance.	-5 Points	
	Completed E-Verify documents not provided, as required.	-5 Points	
	Respondent made notes throughout the solicitation package indicating possible conflict of Fayette County Public Schools General Terms and Conditions.		

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	4	4
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided Product Data, as required.	5	5
	Respondent has provided completed Business Capability Form, as required.	5	5
	Respondent provided Letters of Recommendation, as required.	6	3
	Respondent provided current Certificate of Insurance meeting minimum requirements, as required.	5	5
	Respondent provided completed W-9 Form, as required.	5	5
	Respondent Provided completed E-Verify documents, as required.	5	5
SECTION TOTAL		40	37
<i>Technical Specifications Scoring</i>			
	Technical specifications met or exceeding the minimum requirements	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
		<i>Monthly Cost</i>	<i>Annual Cost</i>
	Water Treatment Services	\$2,937.38	\$35,248.56
	Total Project Cost (Annual)		\$35,248.56
SECTION TOTAL		50	50
TOTAL TABULATED SCORE		100	97
Notes:			

Reference	Specification	Points Possible	Points Awarded
<i>General Specifications Scoring</i>			
	Respondent provided completed Respondent Information Form, as required.	4	4
	Respondent provided completed Cost Proposal, as required.	5	5
	Respondent provided Product Data, as required.	5	5
	Respondent has provided completed Business Capability Form, as required.	5	5
	Respondent provided Letters of Recommendation, as required.	6	6
	Respondent provided current Certificate of Insurance meeting minimum requirements, as required.	5	2.5
	Respondent provided completed W-9 Form, as required.	5	5
	Respondent Provided completed E-Verify documents, as required.	5	5
SECTION TOTAL		40	37.5
<i>Technical Specifications Scoring</i>			
	Technical specifications met or exceeding the minimum requirements	10	10
SECTION TOTAL		10	10
<i>Pricing Analysis</i>			
		<i>Monthly Cost</i>	<i>Annual Cost</i>
	Water Treatment Services	\$6,785.00	\$81,420.00
	Total Project Cost (Annual)		\$81,420.00
SECTION TOTAL		50	21.6
TOTAL TABULATED SCORE		100	69.1
Notes:			
	Respondent provided a current Certificate of Insurance, as required. Certificate did not list Fayette County Public Schools as the certificate holder.	-2.5 Points	